



**“Ucom” CJSC Report on the Main Economic and Technical Indicators of Mobile Services for  
2024 3rd Q**

	Technical and economic indicators	u/m	Amount
<b>1</b>	<b>Operating revenues, including:</b>	k AMD	<b>5,436,834</b>
1.1	revenues from mobile communication and associated activity	k AMD	5,436,834
1.1.1	from voice services	k AMD	2,541,596
1.1.2	from VAS (excluding revenue from data), including:	k AMD	172,802
	from short and multimedia messages (SMS and MMS)	k AMD	169,190
	other	k AMD	3,617
1.1.3	from data services, including:	k AMD	796,251
	broadband Internet access services through USB modems (other than by phone)	k AMD	530,368
	mobile communication network services (through handsets)	k AMD	265,883
	other	k AMD	-
1.1.4	from short and multimedia messages (SMS and MMS)	k AMD	12,082
1.1.5	from international roaming revenue (own subscribers)	k AMD	225,649
1.1.6	from international roaming revenue (subscribers from abroad)	k AMD	196,688
1.1.7	revenue from interconnection, including:	k AMD	445,154
	from voice services	k AMD	417,623
	from short and multimedia messages (SMS and MMS)	k AMD	27,531
1.1.8	revenues from line rental services	k AMD	-
1.1.9	from sales of equipment and accessories	k AMD	928,975
1.1.10	other revenues	k AMD	117,637
<b>2</b>	<b>Operating expenses, including:</b>	k AMD	<b>(3,494,250)</b>
2.1	interconnection expenses	k AMD	(593,175)
2.2	line rental expenses	k AMD	(69,930)
2.3	advertising and marketing expenses	k AMD	(57,578)
2.4	dealer commissions	k AMD	(141,856)
2.5	payroll expenses	k AMD	(857,067)
2.6	mobile network exploitation and maintenance expenses	k AMD	(396,715)
2.7	other expenses	k AMD	(1,377,929)
<b>3</b>	<b>Operating Income Before Depreciation Amortization (OIBDA)</b>	k AMD	<b>1,942,584</b>
<b>4</b>	<b>Depreciation of fixed assets and amortization of intangible assets</b>	k AMD	<b>(1,716,357)</b>
<b>5</b>	<b>Other operating income</b>	k AMD	<b>(21,754)</b>
<b>6</b>	<b>Non-operating income</b>	k AMD	<b>(748,318)</b>
6.1	Financial income	k AMD	59
6.2	Financial expenses	k AMD	(599,944)
6.3	Gain/loss from exchange rate differences	k AMD	(148,433)
6.4	Other Non-Operating revenues/expenses	k AMD	-
<b>7</b>	<b>Profit before taxation</b>	k AMD	<b>(543,846)</b>
<b>8</b>	<b>Capital expenses</b>	k AMD	<b>(1,698,018)</b>
<b>9</b>	<b>Mobile connection indicators</b>		
<b>9.1</b>	<b>Number of active subscribers (at the end of the reporting period)</b>		<b>704,963</b>
9.1.1	prepaid subscribers	subscriber	373,148
9.1.2	postpaid subscribers	subscriber	251,351
9.1.3	Broadband Internet subscribers (other than by phone)	subscriber	80,464
9.1.4	Subscribers using data services (by phone)	subscriber	519,119
<b>9.2</b>	<b>Average revenue per active user (ARPU)</b>		
9.2.1	prepaid subscribers	AMD	1,493
9.2.2	postpaid subscribers	AMD	2,724
9.2.3	Broadband Internet subscribers (other than by phone)	AMD	2,408
9.2.4	Subscribers using other data services	AMD	N/A

<b>9.3</b>	<b>Average traffic per user (including interconnection and incoming roaming) (MoU, Mb OU)</b>		
9.3.1	prepaid subscribers	minute	130
9.3.2	postpaid subscribers	minute	260
9.3.3	Broadband Internet subscribers (other than by phone)	MB	33,501
9.3.4	Subscribers using other data services	MB	N/A
<b>9.4</b>	<b>Unit price (including interconnection and incoming roaming) (APPM)</b>		
9.4.1	prepaid subscribers	AMD	11.4
9.4.2	postpaid subscribers	AMD	10.5
9.4.3	Broadband Internet subscribers (other than by phone)	AMD	0.1
9.4.4	Subscribers using other data services	AMD	N/A
<b>9.5</b>	<b>New activations</b>		
9.5.1	prepaid subscribers	subscriber	65,098
9.5.2	postpaid subscribers	subscriber	17,545
9.5.3	Broadband Internet subscribers (other than by phone)	subscriber	10,526
9.5.4	Subscribers using other data services	subscriber	N/A
<b>9.6</b>	<b>Churn</b>		
9.6.1	prepaid subscribers	subscriber	(48,022)
9.6.2	postpaid subscribers	subscriber	(9,418)
9.6.3	Broadband Internet subscribers (other than by phone)	subscriber	(12,324)
9.6.4	Subscribers using other data services	subscriber	N/A

- 1) The information for each quarter is provided before the 15th of the second month following that quarter.
- 2) Amounts are shown without VAT.
- 3) The indicators included in the table are calculated based on the international Accounting Standards operating in the Republic of Armenia.